

Facility Management Leadership Institute

Conference/Workshop Agenda

April 16, 2014

Delta Meadowvale Hotel and Conference Centre – Club Studio 3

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6750 Mississauga Road, Mississauga, Ontario L5N 2L3

Reinventing your Business Model,

With Canada's leading Authority in Facility Partnering Strategies, Michael Worsfold

“A Safe, Sure Path to a Better Future”

8:30 – 8:45 am

Welcome and introductory remarks

8:45 – 10.15 am

The Change Leadership Option for Facility Managers

- Negative emotions as a positive tool to generate positive leadership action.
- Your situational trap and the failing business model you inherited.
- Business System redesign workshop. Goals >Machine>Results.
- Assessing what's missing in the current model and what needs to be added in your new model.
- Your goals > Your Machine> Your new Results.

Outcome:

Starter plan for new business model.

10:15--10:30 am

Break

10:30 – 12:00`

How to lead Facility Strategy for your organization

- Some immediate perceived benefits and barriers.
- Expanding your role from “maintaining” facilities to leading strategy for renewal.
- Getting the positioning you need with senior management.
- Gap Management: A proven strategy leadership process.
- What gives your process power: Metrics, goals, team process? Third party facilitation.
- More about third party facilitation.

Outcome:

A safe sure plan for you assuming the role of Facility Strategy leader

12 Noon – 1:00 pm

Lunch Break

1:00 – 2:30 pm

The quickest and surest way to business renewal

- The world standard for performance leadership. Customer- supplier performance based partnering.
- Distinguishing between a “vendor” and an “integrator”.

Facility Management Leadership Institute

- **360 Degree Partnering Vision** for optimal performance.
- **FMLI Support for Facility Managers:** RFP design, evaluating RFP responses, managing supplier partnerships and back end performance assurance.
- How to fund the new business model components of organizational renewal.

Conference/Workshop Agenda (cont'd)

2:30 -2:45 pm

Afternoon Break

2:45 pm – 4 pm

Guest speakers: Summary Observations

- **Facility Management Perspective:** Al Cook, Manager of Facility Services, Greater Essex DSB
- **Municipal Perspective:** Ian Smith, Director of Parks & Recreation, City of Sarnia

4 - 4:25 pm

Back Home Plan of Action

4.30 pm

Close